

## Power & Alternative Energy Weekly Highlights

### Focus List:

Tckr	Price	Mrkt		Target	Return
		Cap	Rec.		
<b>Power</b>					
♦ BLX	\$6.61	\$249	REST	REST	NA
WND	\$2.12	\$127	B(S)	\$2.40	13%
<b>Energy Technology</b>					
ATA	\$6.65	\$581	B	\$9.00	35%

Unless otherwise denoted, all figures shown in C\$

### Highlights:

- ♦ 5N Plus Announces Asian Expansion
- ♦ Algonquin Power & Utilities: Q3 Results In Line
- ATS Automation Results Disappoint; Guiding To Flat Revenue In Near Term
- Brookfield Renewable Reports Weak Q3 Results Due To Eastern Hydrology
- Etrion Reports In-Line Q3 Results; G&A Reduction
- ♦ Innergex Reports Strong Hydrology In Q3 Results
- Newalta Announces Debt Offering
- ♦ Northland Power: Small Miss On Interim Gas Costs
- Primary Energy Reports In Line Q3 Results; Catalyst Approaching
- US Geothermal: FQ2 Results & Development On Track; Provides Update On Financing Plans
- WaterFurnace Results Meet Estimates On High Margin

### Recent Cormark Power & Alternative Energy Research:

Date	Company	Headline	Target	Rec.
11-Nov -11	Northland Power Inc.	Interim Nat Gas Costs Hurt Q3/11 Results	\$16.25	MP
10-Nov -11	Primary Energy Recycling Corp.	Q3 Results: Contract Catalyst Approaching	\$5.85	B
10-Nov -11	ATS Automation Tooling Systems Inc.	Q2/F12: Delay In Near Term Revenue Growth Disappoints Our Expectations	\$9.00	B
9-Nov -11	Newalta Inc.	Announces \$125MM Bond Issue	\$15.00	B
7-Nov -11	ATS Automation Tooling Systems Inc.	Entering The End Game For Photowatt	\$10.00	B
3-Nov -11	Newalta Inc.	Another Strong Quarter: Q3 Results	\$15.00	B
31-Oct -11	Alt Eng Universe	Awaiting A Bottom	NA	NA
31-Oct -11	ATS Automation Tooling Systems Inc.	Photowatt Production Curtailed	\$10.00	B
27-Oct -11	♦ Ram Power, Corp.	Positive Drill Results As Overhead Is Cut	\$0.90	B(S)

The Power & Alternative Energy Weekly Highlights is published each Monday to provide a snapshot of stock activity, industry news and government action in the power, renewable energy and energy technology space

♦ During the past twenty-four months, Cormark Securities Inc., either on its own or as a syndicate member, participated in the underwriting of securities for these companies or a predecessor company.

Our disclosure statements are located at the end of this report

Quarterly reporting in our space picked up steam last week, with many companies on both our coverage and watch list announcing financial results. Within our coverage, we were disappointed by results from ATS Automation, particularly given Management's guidance toward flat revenue in the near term despite strong order intake, causing us to lower estimates toward consensus. Results in our universe were otherwise largely in line with our expectations. In this weekly, we provide a review of selected results from the large volume of companies that reported on our watch list.

### **Company News – Coverage Universe / Watch List**

#### ➤ **5N Plus Inc. (VNP-T, Buy, \$12.00 Target)**

**Announces Asian Expansion:** On Monday, 5N Plus announced plans for business expansion in Asia. Under the plan, VNP will construct a new gallium chemical plant in Korea, aimed to bolster its gallium supply for the growing LED market. The Company will also purchase its partner's interest at an existing JV in Loas, active in the refining of tellurium, a primary component of CdTe thin film solar cells.

While currently a small portion of VNP's business, LEDs and their several applications (TVs, lighting, smartphone displays etc.) are expected to drive significant growth for VNP over the next five years. Following VNP's announcement in mid-October that it is pursuing a gallium recovery project with Rio Tinto Alcan, this highlights VNP's focus on growing its exposure to its highest growth verticals. The buyout of its JV partner at the Laos tellurium facility is also a positive indicator, signaling Management's confidence in the demand seen for CdTe despite recent turmoil at First Solar (FSLR:NASDAQ).

#### ➤ **Algonquin Power & Utilities Corp. (AQN-T, Buy, \$7.00 Target)**

**Q3 Results In-Line:** On Friday, Algonquin hosted its Q3 conference call and provided a development update. Results were in line with expectations, showing big Y/Y improvements as a result of the CalPECo acquisition, better Y/Y hydrology and rate increases across its water utility segment. It was another busy quarter for the Company in which it restructured its debt, entered into a new PPA in Manitoba, raised its dividend for the second time this year and subsequent to the quarter completed a \$95 MM equity raise. On the development front, Management continues to progress toward receiving regulatory approval for a number of pending acquisitions that will dramatically alter its cash flow and with the recent financings, it is well capitalized to deliver on its growth plan. We are leaving our Buy recommendation and \$7.00 target unchanged in a note out this morning, *Q3 Results: Well Capitalized To Execute*, November 14, 2011.

#### ➤ **ATS Automation Tooling Systems Inc. (ATA-T, Buy, \$9.00 Target)**

**Results Disappoint; Guiding To Flat Revenue In Near Term:** ATA's Q2/F12 financial results reported Wednesday morning disappointed our expectations, as we anticipated that new order timing had shifted some revenue from FQ1 to FQ2. As a result, while EBITDA and EPS met consensus, they were behind our expectations. While new orders in Q2 were relatively strong and the backlog stands at a record high, the orders in the first part of Q3/F12 were weak. More perplexing though, Management provided revenue guidance for the back half of the fiscal year that appears flat, belying the recent strength in order intake. Facing apparent margin headwinds and a slower than expected ramp in revenue, we have become more cautious, reducing estimates to reflect these changes. In turn, our price target has fallen to \$9.00 from \$10.00. With an outlook for relatively flat growth in the near term, the opportunity seems slightly less compelling. However, trading at only 6.0x F2013 EBITDA versus peers above 8x, we believe the stock still warrants a Buy recommendation. To read more about the results and our new target, please see *Q2/F12: Delay In Near Term Revenue Growth Disappoints Our Expectations*, November 10, 2011.

➤ **Brookfield Renewable Power Fund. (BRC.un-T, Not Rated)**

**Reports Weak Q3 Results Due To Eastern Hydrology:** While hydrology was generally strong in the west during Q3, BRC reported results last week that were behind estimates, due to weak hydrology through the east (particularly Ontario, but also New England and Quebec). The resulting EBITDA was \$52 MM, versus consensus of \$60 MM, yet cash flow per unit was closer to expectations, at \$0.35 versus consensus of \$0.37. Although somewhat disappointing, the results from the Fund's assets are set to soon be overshadowed by their combination with the assets of Brookfield Renewable Energy Inc., for which 99% of bondholders and preferred shareholders have already voted in favour. A special meeting for the unitholder vote is scheduled for November 18, after which the transaction is expected to close in early December. The combination would create one of the largest renewable power portfolios worldwide, totaling 4,785 MW, up from BRC.un's 1,702 MW today.

➤ **Etrion Corporation (ETX-T, Not Rated)**

**Reports In Line Q3 Results:** ETX reported its Q3 results last week, which were generally in line with consensus estimates. The Company generated 30.9 GWh of electricity during the quarter, representing a capacity factor of 27% at their 51.8 MW (net) of capacity operating during the quarter (59.8 MW gross exiting the quarter). This relatively high capacity factor reflects the strong solar irradiance during peak summer months, as well as the technology (dual axis trackers etc.) employed at several of ETX's facilities and their advantageous location in southern Italy. Selling power under the Italian FIT program, this resulted in revenue of US\$18.2 MM, in line with consensus of US\$17.8 MM.

**G&A Falls:** Of note, the Company recorded corporate G&A (excluding non-cash items) of approximately \$3.0 MM, a reduction from \$3.6 MM last quarter and \$3.9 MM last year. While unclear if this will rise when development activity becomes more robust, the downward trend is a positive indicator of Management's ability to execute on increasing operating efficiency. With margins still lower than analyst's aggressive assumptions; however, EBITDA was just below expectations, at \$14.7 MM versus consensus of \$15.4 MM. Nonetheless, G&A is trending closer to the Street's assumptions, and CFPS of nearly \$0.04 was still slightly higher than consensus of \$0.03.

➤ **Innergex Renewable Energy Inc. (INE-T, Not Rated)**

**Reports Strong Hydrology In Q3 Results:** INE announced its Q3 financial results last week, which handily beat consensus estimates on the back of strong hydrology in the west. Revenue was \$50 MM versus consensus of \$40 MM while EBITDA was \$40 MM versus consensus of \$31 MM. These figures are up significantly Y/Y following the acquisition of Cloudworks in April, and Management also noted that hydrology remains strong into Q4. With over 90 MW (net) of wind and solar projects set to come online over the next six months, Q4/12 results should be higher yet again.

➤ **Newalta Corp. (NAL-T, Buy, \$15.00 Target)**

**Announces Debt Offering:** Last week, Newalta announced that it will issue \$125 MM of senior unsecured bonds with an eight-year term, with the proceeds to be put toward the retirement of \$115 MM of outstanding out-of-the-money convertible debentures, which expire in November 2012 and the remainder put toward its credit facility. Although the new issue was expected, we view it as a positive for the Company as it will result in a longer duration to its corporate debt while keeping overall leverage unchanged. We maintained our Buy recommendation and \$15.00 price target in a note published last week, highlighting that at 5.6x our 2012 EBITDA estimate, the stock is attractively valued even after consideration is given for the current economic uncertainty. To read more about the bond issue, please see *Announces \$125 MM Bond Issue*, November 09, 2011.

➤ **Northland Power Inc. (NPI-T, Market Perform, \$16.25 Target)**

**Reports Minor Miss On Interim Gas Costs:** Last Wednesday night, NPI reported its Q3/11 financial results, which were slightly behind estimates. However, the miss to our numbers and consensus was largely due to higher than expected costs at the Company's thermal facilities, which was driven by higher gas transportation costs Y/Y. As these costs are set to come down in 2012 (the pipeline operator has already submitted a proposal to the National Energy Board to lower costs back to 2010 levels in 2012), we are not concerned with the miss. Consistently executing pipeline development with great efficiency, demonstrated again through the early completion of Mont Louis and Spy Hill under budget, we expect that the Company will continue to garner a premium multiple. We also view its position as a dividend paying IPP as attractive given current economic uncertainty and investor appetite for yield. However, trading at 17x our fully diluted 2012 cash flow estimate, at the very high end of its peer group, we believe a good portion of its growth is now priced in. To read more about the results, please see *Interim Nat Gas Costs Hurt Q3/11 Results*, November 11, 2011.

➤ **Primary Energy Recycling Corp. (PRI-T, Buy, \$5.85 Target)**

**Reports In-Line Q3 Results; Catalyst Approaching:** Primary Energy Recycling hosted its Q3 conference call last Wednesday, following the release of its results. Results were right in line with expectations and flat Y/Y, highlighting the stability in its asset base. Looking forward, we expect that the advanced stage negotiations for a new contract at Portside will soon be successful, providing investors with a material and near-term catalyst that should drive its valuation to be more in line with its peers. The Company's free cash flow continues to be directed toward debt repayment and it remains on track to be debt free in early 2013. With the likely announcement of a new contract in the coming months and the steady deleveraging of the Company's balance sheet, we believe that Primary's stock provides investors with an excellent risk versus reward, maintaining our Buy recommendation and \$5.85 price target in a note out last week. To read more about the catalyst and results, please see the note, *Q3 Results: Contract Catalyst Approaching*, November 10, 2011.

➤ **US Geothermal Inc. (GTH-T, Market Perform, \$0.85 Target)**

**FQ2 Results & Development On Track:** US Geothermal reported its Q2/F11 results last week, holding its conference call Thursday morning. With relatively little capacity operating, financial results remain somewhat immaterial to the outlook for GTH. However, the results posted last week were in line with expectations.

More importantly, GTH provided an update on its construction activities and financing plans, which remain the focus for investors. At the operating Raft River plant, the first of two well repairs was completed during July, raising current production to 8.4 MW from an average of 6.3 MW during the quarter. Additionally, construction at San Emidio and Neal Hot Springs continues on schedule and on budget. At San Emidio, the plant is now nearly complete, with commissioning expected in December, while 36% of costs have already been expended at Neal, scheduled for startup in mid-2012.

**Updates On Financing Plans:** At the forefront of concerns remains the Company's balance sheet, carrying insufficient cash to fund development beyond Neal and San Emidio, where both projects are fully financed. To augment its cash resources, GTH has now engaged a broker to execute an "At Market Issuance" financing, whereby up to US\$10 MM shares have been authorized for sale on a day-to-day basis, at a price set in the context of the market. While the success of this offering is yet to be seen, this is apparently only of minor concern for GTH management, who have expressed their willingness to wait for lower cost capital rather than rush development. Nearing cash flow breakeven with the repairs at Raft River and soon completion of San Emidio, the Company does have room to remain patient, and we believe it is prudent to do so. However, a lackluster pace of growth may struggle to peak investor interest.

➤ **WaterFurcance Renewable Energy Inc. (WFI-T, Market Perform, \$25.00 Target)**

**Results Meet Estimates On High Margin:** With US residential construction remaining deeply depressed, it is no surprise that WFI continues to struggle to grow its top line. However, management has done a good job managing costs and gaining market share. For Q3, sales were \$36.0 MM, down 4.3% Y/Y, and below our estimate of \$38.9 MM, yet earnings met our expectations following a pullback in material costs and price increases executed in April. Higher than expected margins lifted EBITDA and net income, at \$7.6 MM and \$4.6 MM, respectively, versus our estimates of \$7.5 MM and \$4.8 MM. On the back of the solid earnings, the Company increased its dividend to \$0.24 from \$0.22, paid quarterly. Management's ability to maintain consistent earnings and provide investors with a growing yield is impressive given the challenging environment that the business faces. However, while we believe Management's plan and execution remain sound, it is the challenging macroeconomic environment that suggests a return to stronger growth may still be a ways away, supporting our Market Perform recommendation.

**Capitalization:**

Name	Ticker	11-Nov Price	Target Price	12-Mth Return	Rec.	Shr Out (MM)	Mkt Cap (MM)	Ent Val (MM)	52-Week	
									High	Low
<b>Power Developers</b>										
◆ Algonquin Power & Utilities Corp.	AQN	\$5.70	\$7.00	28%	B	136.1	\$776	\$1,159	\$5.99	\$4.61
◆ Alterra Power Corp.	AXY	\$0.46	\$0.75	65%	B(S)	476.8	\$212	\$745	\$1.52	\$0.43
◆ Boralex Inc.	BLX	\$6.61	REST	NA	REST	57.8	\$249	\$863	\$9.45	\$5.85
◆ Capstone Infrastructure Corp.	CSE	\$6.21	REST	NA	REST	74.0	\$459	\$693	\$8.80	\$5.68
Maxim Power Corp.	MXG	\$2.10	\$2.75	31%	MP	55.5	\$114	\$182	\$3.21	\$2.00
Nevada Geothermal Power Inc.	NGP	\$0.11	\$0.08	-24%	R	156.7	\$13	\$161	\$0.82	\$0.08
◆ Northland Power Inc.	NPI	\$16.73	\$16.25	4%	MP	126.0	\$1,300	\$2,215	\$17.34	\$10.00
Primary Energy Recycling Corp.	PRI	\$4.24	\$5.85	38%	B	54.0	\$221	\$250	\$4.80	\$3.39
◆ Ram Power Corp.	RPG	\$0.31	\$0.90	195%	B(S)	448.2	\$87	\$54	\$2.52	\$0.22
US Geothermal Inc.	GTH	\$0.47	\$0.85	83%	MP	99.4	\$39	\$48	\$1.45	\$0.70
Western Wind Energy Corp.	WND	\$2.12	\$2.40	13%	B(S)	71.8	\$127	\$379	\$2.27	\$1.00
<b>Energy Technology</b>										
◆ 5N Plus Inc.	VNP	\$6.26	\$12.00	92%	B	71.5	\$444	\$682	\$10.25	\$5.60
ATS Automation Tooling Systems Inc.	ATA	\$6.65	\$9.00	35%	B	89.4	\$581	\$521	\$8.40	\$5.85
◆ Azure Dynamics Corp.	AZD	\$0.09	REST	NA	REST	726.9	\$62	\$56	\$0.41	\$0.10
◆ Bennett Environmental Inc	BEV	\$1.98	UR	NA	UR	43.8	\$76	\$16	\$2.60	\$1.76
Newalta Corp.	NAL	\$12.95	\$15.00	16%	B	49.4	\$640	\$957	\$13.66	\$9.05
WaterFurnace Renewable Energy, Inc.	WFI	\$18.69	\$25.00	39%	MP	12.2	\$228	\$222	\$27.86	\$15.92
Westport Innovations Inc.	WPT	\$28.23	\$11.00	-61%	R	49.7	\$1,351	\$1,332	\$33.97	\$14.14

Source: Cormark Securities Inc., CapitalIQ

\* 12-month return adjusted for dividends / distributions

TP - Top Pick, B - Buy, B(S) - Speculative Buy, MP - Market Perform, R - Reduce, REST - Restricted, UR - Under Review, T- Tender

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**Multiples:**

Name	Latest YE A	CFPS (FD)			P/CF			EBITDA (MM)			EV / EBITDA		
		FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2
<b>Power Developers</b>													
◆ Algonquin Power & Utilities Corp.	Dec-10	\$0.47	\$0.63	\$0.83	12.1x	9.0x	6.9x	\$74.6	\$109.3	\$175.2	15.5x	10.6x	6.6x
◆ Alterra Power Corp.	Jun-10	\$0.01	\$(0.00)	\$0.01	37.5x	--	--	\$21.2	\$9.6	\$20.9	35.2x	--	35.6x
◆ Boralex Inc.	Dec-10	\$1.51	REST	REST	4.4x	4.4x	4.3x	\$69.9	REST	REST	12.3x	--	--
◆ Capstone Infrastructure Corp.	Dec-10	\$0.66	REST	REST	9.4x	--	--	\$55.0	REST	REST	12.6x	--	--
Maxim Power Corp.	Dec-10	\$0.46	\$0.57	\$0.51	4.6x	3.7x	4.1x	\$32.2	\$34.1	\$32.7	5.7x	5.3x	5.6x
Nevada Geothermal Power Inc.	Jun-10	\$0.01	\$0.01	\$0.01	11.5x	10.6x	--	\$6.9	\$13.5	\$13.2	23.2x	11.9x	12.2x
◆ Northland Power Inc.	Dec-10	\$0.89	\$0.83	\$0.98	18.9x	20.3x	17.1x	\$134.0	\$147.5	\$184.4	16.5x	15.0x	12.0x
Primary Energy Recycling Corp.	Dec-10	\$0.60	\$0.60	\$0.66	7.1x	7.0x	6.4x	\$43.2	\$40.0	\$39.0	5.8x	6.3x	6.4x
◆ Ram Power Corp.	Dec-10	\$(0.07)	\$(0.04)	\$0.02	--	--	12.7x	\$(8.2)	\$(5.3)	\$17.3	--	--	3.1x
US Geothermal Inc.	Mar-11	\$(0.02)	\$(0.01)	\$0.06	--	--	7.9x	\$(2.7)	\$(1.5)	\$8.5	--	--	5.6x
Western Wind Energy Corp.	Dec-10	\$(0.14)	\$(0.04)	\$0.23	--	--	9.1x	\$(8.5)	\$(2.1)	\$31.5	--	--	12.0x
<b>Average</b>					<b>13.2x</b>	<b>9.2x</b>	<b>8.6x</b>				<b>15.9x</b>	<b>9.8x</b>	<b>11.6x</b>
Name	Latest YE A	Revenue			P/Sales			EPS (FD)			P/E		
		FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2
<b>Energy Technology</b>													
◆ 5N Plus Inc.	May-11	\$179	NMF	\$819	2.5x	--	0.5x	\$0.44	NMF	\$0.85	14.4x	--	7.3x
ATS Automation Tooling Systems Inc.	Mar-11	\$485	\$578	\$690	1.2x	1.0x	0.8x	\$0.32	\$0.50	\$0.67	20.8x	13.3x	9.9x
◆ Azure Dynamics Corp.	Dec-10	\$22	REST	REST	2.8x	--	--	\$(0.05)	REST	REST	--	--	--
Newalta Corp.	Dec-10	\$576	\$667	\$679	1.1x	1.0x	0.9x	\$0.54	\$0.89	\$1.01	24.0x	14.5x	12.9x
WaterFurnace Renewable Energy, Inc.	Jan-00	\$138	\$144	\$151	1.6x	1.6x	1.5x	\$1.15	\$1.19	\$1.27	16.2x	15.7x	14.7x
Westport Innovations Inc.	Mar-10	\$148	\$183	\$342	9.1x	7.4x	4.0x	\$(1.00)	\$(0.51)	\$(0.03)	--	--	--
<b>Average</b>					<b>3.0x</b>	<b>2.7x</b>	<b>1.9x</b>				<b>16.2x</b>	<b>13.1x</b>	<b>12.3x</b>

Source: Cormark Securities Inc., CapitalIQ

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**Valuation:**

Name	Rec.	2011E FD CFPS	Applied Multiple	Producing Asset Val.	Pipeline Value	B/S & Other	Target	Share Price	Return	
<b>Power Developers</b>										
◆ Algonquin Power & Utilities Corp.	B	\$0.83	8.8x	\$7.00	\$-	\$-	\$7.00	\$5.70	23%	
◆ Alterra Power Corp.	B(S)	\$0.04	10.0x	\$0.36	\$0.28	\$0.11	\$0.75	\$0.46	65%	
◆ Boralex Inc.	Restricted	-	-	-	-	-	REST	\$6.61	-	
◆ Capstone Infrastructure Corp.	Restricted	-	-	-	-	-	REST	6.21	-	
Maxim Power Corp.	MP	\$0.46	6.0x	\$2.75	\$-	\$-	\$2.75	\$2.10	31%	
Nevada Geothermal Power Inc.	R	\$0.01	NA	\$-	\$0.04	\$0.05	\$0.08	\$0.11	-24%	
◆ Northland Power Inc.	MP	\$0.97	11.6x	\$11.27	\$4.88	\$0.10	\$16.25	\$16.73	-3%	
Primary Energy Recycling Corp.	B	\$0.66	NA	\$3.27	\$-	\$2.58	\$5.85	\$4.24	38%	
◆ Ram Power Corp.	B(S)	\$0.02	NA	\$-	\$0.95	\$(0.05)	\$0.90	\$0.31	195%	
US Geothermal Inc.	MP	\$0.06	NA	\$0.62	\$0.88	\$(0.65)	\$0.85	\$0.47	83%	
Western Wind Energy Corp.	B(S)	\$0.23	NA	\$0.21	\$2.28	\$(0.09)	\$2.40	\$2.12	13%	
Name	Method	Rec.	Valuation Year 3ITDA (\$MM)	EPS (\$) or Multiple	Applied Multiple	Multiple Contrib.	BS or DCF	Target	Share Price	Return
<b>Energy Technology</b>										
◆ 5N Plus Inc.	P / E & EV / EBITDA	B	2012	-	-	\$12.00	-	\$12.00	\$6.26	92%
ATS Automation Tooling Systems Inc.	Sum of the parts	B	-	-	-	-	\$-	\$9.00	\$6.65	35%
ASG	EV / EBITDA	-	F2013	\$93.15	8.0x	\$9.00	\$-	\$-	-	-
Photowatt	P / EBITDA	-	F2013	\$17.32	0.0x	\$-	\$-	\$-	-	-
◆ Azure Dynamics Corp.	Restricted	-	-	-	-	-	-	REST	\$0.09	-
◆ Bennett Environmental Inc	Under Review	UR	-	-	-	-	-	UR	\$1.98	-
Newalta Corp.	EV / EBITDA	B	2012	\$166.53	6.3x	\$15.00	\$-	\$15.00	\$12.95	16%
WaterFurnace Renewable Energy, Inc.	P / E	MP	2012	\$1.25	19.5x	\$25.00	\$-	\$25.00	\$18.69	34%
Westport Innovations Inc.	P/E Discounted @ 10%	R	2014	\$0.42	30.0x	\$11.00	\$-	\$11.00	\$28.23	-61%

Source: Cormark Securities Inc., CapitalIQ

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**Equity Market Performance:**

	Current Share Price	1-Week	1-Month	3-Months	1-Year	1-Week Return	1-Month Return	3-Month Return	1-Year Return
<b>Power Developers</b>									
◆ Algonquin Power & Utilities Corp.	\$5.70	\$5.56	\$5.55	\$5.47	\$4.98	3%	3%	4%	14%
◆ Alterra Power Corp.	\$0.46	\$0.44	\$0.49	\$0.72	\$1.39	5%	-7%	-37%	-67%
◆ Boralex Inc.	\$6.61	\$6.01	\$6.60	\$7.01	\$8.41	10%	0%	-6%	-21%
◆ Capstone Infrastructure Corp.	\$6.21	\$6.11	\$6.35	\$7.07	\$7.85	2%	-2%	-12%	-21%
Maxim Power Corp.	\$2.10	\$2.11	\$2.08	\$2.35	\$2.75	0%	1%	-11%	-24%
Nevada Geothermal	\$0.11	\$0.11	\$0.11	\$0.18	\$0.82	-5%	-5%	-40%	-87%
◆ Northland Power Inc.	\$16.73	\$16.69	\$15.89	\$15.96	\$15.29	0%	5%	5%	9%
Primary Energy Recycling Corp.	\$4.24	\$4.00	\$3.75	\$3.91	\$3.63	6%	13%	8%	17%
◆ Ram Power Corp.	\$0.31	\$0.30	\$0.24	\$0.37	\$2.49	2%	30%	-18%	-88%
US Geothermal Inc.	\$0.47	\$0.49	\$0.52	\$0.66	\$1.38	-5%	-11%	-30%	-66%
Western Wind Energy Corp.	\$2.12	\$1.76	\$2.10	\$1.45	\$1.04	20%	1%	46%	104%
<b>Average</b>						<b>3%</b>	<b>3%</b>	<b>-8%</b>	<b>-21%</b>
<b>Energy Technology</b>									
◆ 5N Plus Inc.	\$6.26	\$6.75	\$7.43	\$7.47	\$6.37	-7%	-16%	-16%	-2%
ATS Automation Tooling Systems Inc.	\$6.65	\$7.20	\$6.02	\$6.95	\$6.07	-8%	10%	-4%	10%
◆ Azure Dynamics Corp.	\$0.09	\$0.11	\$0.14	\$0.22	\$0.28	-14%	-36%	-58%	-67%
◆ Bennett Environmental Inc	\$1.98	\$2.05	\$2.07	\$2.05	\$1.83	-3%	-4%	-3%	8%
Newalta Corp.	\$12.95	\$12.38	\$11.12	\$11.64	\$9.08	5%	16%	11%	43%
WaterFurnace Renewable Energy, Inc.	\$18.69	\$18.98	\$19.76	\$21.00	\$24.70	-2%	-5%	-11%	-24%
Westport Innovations Inc.	\$28.23	\$29.79	\$29.56	\$21.64	\$18.20	-5%	-4%	30%	55%
<b>Average</b>						<b>-5%</b>	<b>-6%</b>	<b>-7%</b>	<b>3%</b>

\* Total return adjusted for dividends / distributions

Source: Cormark Securities Inc., CapitalIQ

◆ During the past twenty-four months, Cormark Securities Inc., either on its own or as a syndicate member, participated in the underwriting of securities and/or provided financial advice regarding the stock market insight and financial analysis regarding potential transactions for these companies

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**Top / Bottom Performers:**

1-Week		3-Month		1-Year	
<b>Power Developers</b>					
<b>Top Three Performers</b>					
Western Wind Energy Corp.	20%	Western Wind Energy Corp.	46%	Western Wind Energy Corp.	104%
◆ Boralex Inc.	10%	Primary Energy Recycling Corp.	7%	Primary Energy Recycling Corp.	17%
Primary Energy Recycling Corp.	6%	◆ Northland Power Inc.	4%	◆ Algonquin Power & Utilities Corp.	14%
<b>Bottom Two Performers</b>					
Nevada Geothermal Power Inc.	-5%	Nevada Geothermal Power Inc.	-40%	Nevada Geothermal Power Inc.	-87%
US Geothermal Inc.	-5%	◆ Alterra Power Corp.	-41%	◆ Ram Power, Corp.	-88%
<b>Technology Developers</b>					
<b>Top Three Performers</b>					
Newalta Corporation	5%	Westport Innovations Inc.	23%	Westport Innovations Inc.	55%
WaterFurnace Renewable Energy, Inc.	-2%	Newalta Corporation	10%	Newalta Corporation	43%
◆ Bennett Environmental Inc.	-3%	ATS Automation Tooling Systems Inc.	-5%	ATS Automation Tooling Systems Inc.	10%
<b>Bottom Two Performers</b>					
ATS Automation Tooling Systems Inc.	-8%	◆ 5N Plus Inc.	-13%	WaterFurnace Renewable Energy, Inc.	-24%
◆ Azure Dynamics Corp.	-14%	◆ Azure Dynamics Corp.	-50%	◆ Azure Dynamics Corp.	-67%
<b>Watch List</b>					
<b>Top Three Performers</b>					
BIOX Corporation	20%	Hydrogenics Corp.	26%	Hydrogenics Corp.	66%
Alter NRG Corp.	7%	Brookfield Renewable Power Fund	20%	Brookfield Renewable Power Fund	28%
Finavera Wind Energy Inc.	6%	Alter NRG Corp.	15%	Nesscap Energy Inc.	14%
<b>Bottom Two Performers</b>					
Lignol Energy Corporation	-18%	Lignol Energy Corporation	-38%	BioteQ Environmental Technologies Inc.	-69%
GWR Global Water Resources Corp.	-20%	BioteQ Environmental Technologies Inc.	-50%	Day4 Energy Inc.	-82%
<b>Group Averages</b>					
<b>1-Week</b>		<b>3-Month</b>		<b>1-Year</b>	
IPPs	2%	IPPs	0%	IPPs	1%
Power Developers	4%	Power Developers	-13%	Power Developers	-32%
Geothermal Developers	3%	Geothermal Developers	-17%	Geothermal Developers	-41%
Renewable Power Technology	-6%	Renewable Power Technology	-11%	Renewable Power Technology	-26%
Transport & Fuel Technology	-3%	Transport & Fuel Technology	-10%	Transport & Fuel Technology	-7%
Other Clean Technology	-3%	Other Clean Technology	-17%	Other Clean Technology	-8%

Source: Cormark Securities Inc, Capital IQ

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MORNING MEETING NOTES  
 NOVEMBER 14, 2011

**Alt. Eng Watch List:**

Name	Latest Year End	11-Nov Price	Shr Out (MM)	Mkt Cap (MM)	Ent Val (MM)	CFPS (F/D)			P/CF			EV/EBITDA		
						FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2
<b>Power Trusts</b>														
Atlantic Power Corporation	12/31/2010	\$13.79	75	\$1,030	\$1,412	\$1.16	\$1.35	\$1.54	11.8x	10.2x	9.0x	20.7x	9.9x	4.4x
Brookfield Renewable Power Fund	12/31/2010	\$26.54	105	\$2,779	\$4,109	\$1.25	\$1.83	\$2.16	21.2x	14.5x	12.3x	16.5x	15.4x	12.0x
♦ Innergex Renewable Energy Inc.	12/31/2010	\$9.86	81	\$801	\$1,737	\$0.29	\$0.71	\$0.90	34.3x	13.9x	11.0x	25.4x	15.6x	12.4x
<b>Average</b>				<b>\$1,537</b>	<b>\$2,420</b>				<b>22.4x</b>	<b>12.9x</b>	<b>10.7x</b>	<b>20.9x</b>	<b>13.7x</b>	<b>9.6x</b>
<b>Power Developers</b>														
Etrion Corporation	12/31/2010	\$0.56	188	\$105	\$494	N/A	\$0.04	\$0.12	--	13.3x	4.5x	NMF	NMF	7.3x
Finavera Renewables Inc.	12/31/2010	\$0.55	35	\$19	\$25	(\$0.04)	N/A	N/A	NMF	--	--	NMF	--	--
Shear Wind, Inc.	12/31/2010	\$0.13	146	\$18	\$110	(\$0.01)	N/A	N/A	NMF	--	--	NMF	--	--
Tonbridge Power Inc.	12/31/2010	\$0.53	35	\$19	\$185	(\$0.26)	(\$0.23)	(\$0.12)	NMF	NMF	NMF	NMF	NMF	NMF
<b>Average</b>				<b>\$19</b>	<b>\$107</b>				<b>NMF</b>	<b>NMF</b>	<b>0.1x</b>	<b>NMF</b>	<b>NMF</b>	<b>NMF</b>
Name	Latest Year End	11-Nov Price	Shr Out (MM)	Mkt Cap (MM)	Ent Val (MM)	Revenue			P/S			P/E		
						FY0	FY1	FY2	FY0	FY1	FY2	FY0	FY1	FY2
<b>Energy Technology</b>														
Alter NRG Corp.	12/31/2010	\$0.75	62	\$46	\$44	\$13.3	\$19.5	\$60.6	3.5x	2.4x	0.8x	NMF	NMF	15.0x
Ballard Power Systems Inc.	6/30/2011	\$1.36	84	\$115	\$95	\$65.0	\$83.3	\$110.2	1.8x	1.4x	1.0x	NMF	NMF	NMF
BioteQ Environmental Technologies Inc.	12/31/2010	\$0.25	70	\$17	\$10	\$8.7	\$6.8	\$11.8	2.0x	2.5x	1.5x	NMF	NMF	NMF
BIOX Corporation	12/31/2010	\$0.98	46	\$45	\$32	\$40.2	\$77.0	\$105.9	1.1x	0.6x	0.4x	NMF	NMF	5.4x
Day4 Energy Inc.	12/31/2010	\$0.14	46	\$6	\$5	\$166.7	\$96.4	\$142.4	0.0x	0.1x	0.0x	NMF	NMF	NMF
Electrovaya Inc.	9/30/2010	\$1.04	71	\$74	\$74	\$5.0	\$11.4	\$67.8	14.7x	6.5x	1.1x	NMF	NMF	16.8x
GWR Global Water Resources Corp.	12/31/2010	\$4.01	0	\$1	\$59	\$13.7	\$22.5	\$31.9	0.1x	0.0x	0.0x	NMF	32.7x	10.0x
Hydrogenics Corp.	12/31/2010	\$6.30	7	\$42	\$35	\$20.9	N/A	N/A	2.0x	--	--	NMF	--	--
Lignol Energy Corporation	12/31/2010	\$0.09	50	\$4	\$4	\$0.0	N/A	N/A	--	--	--	NMF	NMF	--
Nesscap Energy Inc.	12/31/2010	\$0.25	129	\$32	\$34	\$10.4	N/A	N/A	3.1x	--	--	NMF	--	--
♦ SmartCool Systems Inc.	12/31/2010	\$0.23	61	\$14	\$16	\$4.2	N/A	N/A	3.3x	--	--	NMF	--	--
<b>Average</b>				<b>\$39</b>	<b>\$40</b>				<b>3.1x</b>	<b>1.9x</b>	<b>0.7x</b>	<b>NMF</b>	<b>NMF</b>	<b>4.0x</b>

Source: Cormark Securities Inc, Capital IQ

♦ During the past twenty-four months, Cormark Securities Inc., either on its own or as a syndicate member, participated in the underwriting of securities and / or received a fee for the non-brokered placement of securities for these companies

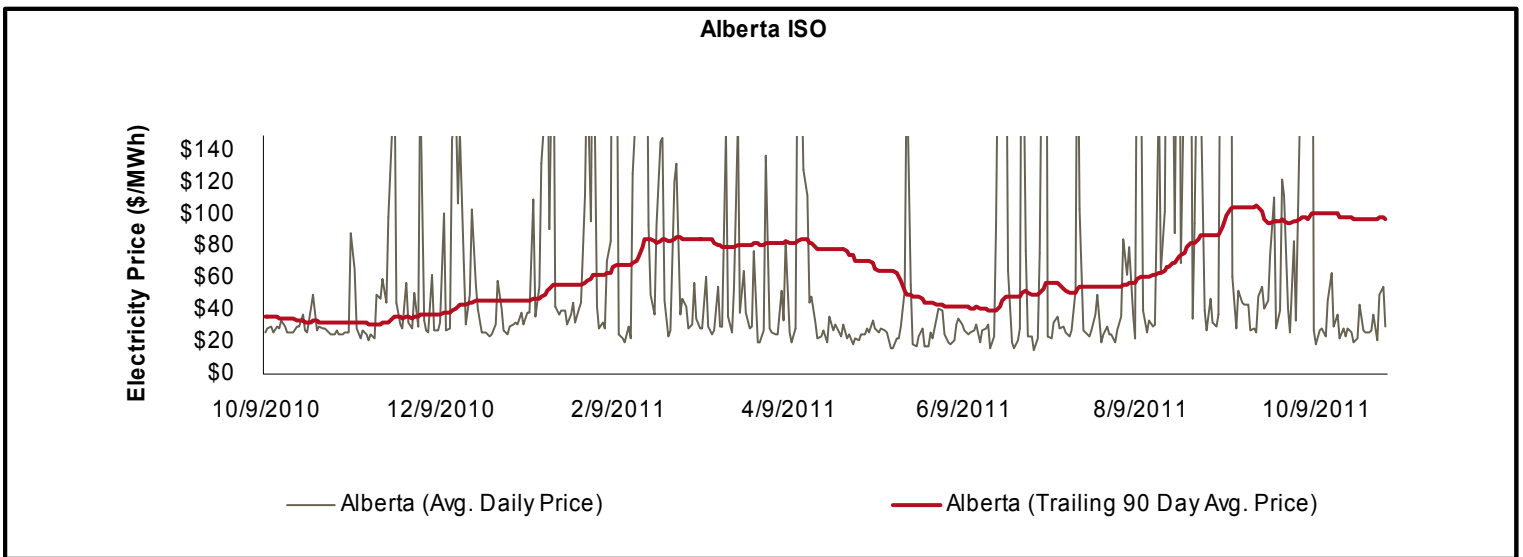
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**Electricity Market Update**

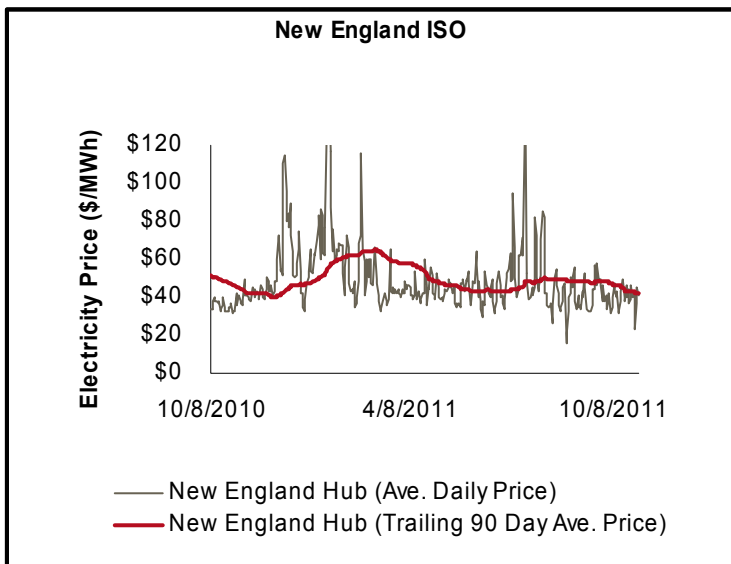
**Market Summary:**

Market	Avg. 90-Day Trailing Price (\$/MWh)	Year Ago Avg. 90-Day Trailing Price (\$/MWh)	Yr/Yr Change (%)
New England ISO Internal Hub	\$40.08	\$42.45	-5.6
Alberta ISO Node	\$102.41	\$32.24	217.6
Mid-Columbia Spot Index	\$31.73	\$35.18	-9.8

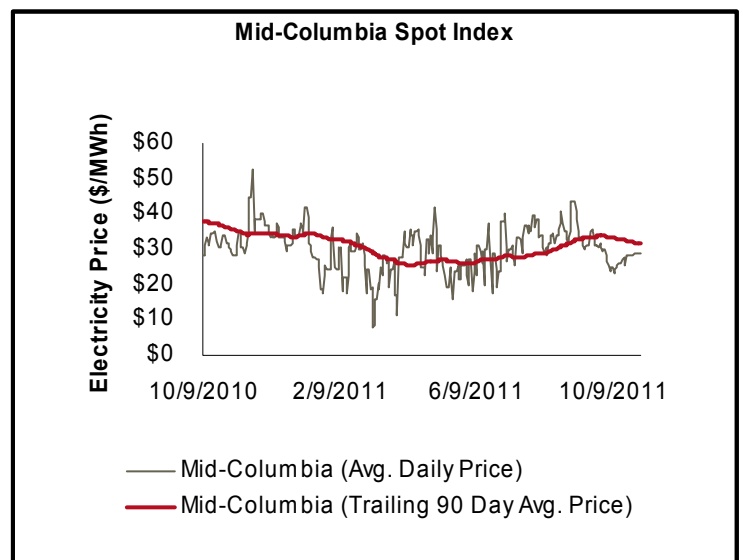
Source: Bloomberg



Sources: Cormark Securities Inc., Bloomberg



Sources: Cormark Securities Inc., Bloomberg



Sources: Cormark Securities Inc., Bloomberg

We, MacMurray Whale, James A. Morrison, and Simon Bourgeois, hereby certify that the views expressed in this research report accurately reflect our personal views about the subject company(ies) and its (their) securities. We also certify that we have not been, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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<b>Market Perform</b>	expected to perform with its peer group
<b>Reduce</b>	expected to underperform its peer group

Our ratings may be followed by "(S)" which denotes that the investment is *speculative* and has a higher degree of risk associated with it.

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